

Board of Directors Meeting Minutes

Special Meeting - Conference Call

December 22, 2017 ~ 9:00 a.m.

Attendees: Todd Setzer, Carla Schuessler, Terrance Herriott, Andy Milovich, John Sawyer, Cindy Hull, Matt Klugman, Nora Mason, Jim Powalie, Chris Shroff, Ryan Swaim, Radha Herring, Alex Husner, Ken McKelvey, Patrick Norton

Staff: Brad Dean, Kathy Richardson, Amy Villasenor, Diana Greene, Cindy Gettig, Kim DaRoja, Scott Schult

Call to Order

Todd Setzer called the meeting to order.

Presentations

- Brad Dean discussed multiple potential new air service opportunities in 2018. Scott Schult briefly discussed a marketing plan related to these new opportunities with further detail to be provided at the January 2018 board meeting.

Amy Villasenor presented an update on Chamber reserves. Chamber staff recommended the board redirect \$1.6M in reserve funding into 2018 air service development based on these recommendations. Chris Shroff stressed the importance of a successful marketing launch of these new markets. After further discussion, Chris Shroff made a motion to redirect \$2.0M in reserve funding into 2018 air service development. Ken McKelvey seconded the motion as was approved by all board members present on the call.

Chair report – Todd Setzer

- Reminded all to submit any revisions to the proposed Santee Cooper letter by December 28, 2017.

A motion was made to adjourn the meeting.

/kor