Board of Directors Meeting Minutes Courtyard by Marriott, Nashville, TN November 8, 2019 ~ 10:00 am

Attendees: Stuart Butler, Ralph Byington, Radha Herring, Cindy Hull, Alex Husner, Matt Klugman,

Nora Mason, Steve Mays, O'Neil McCoy, Billy McGonigal Ken McKelvey, Sarah Miles, Ryan Moore, Monty Morrow, Jim Powalie, John Rowe, Carla Schuessler, Richard

Singleton, Robert Stinnett, Tom Tse, Ryan Swaim, Ben Vukov

Absent: Larry Bond, Jamie Broadhurst, Mike Hagg, David Nelson

Guests: Pablo Chavez, Amy Stevens, Seth McCoy, Kenny Generette, Theresa Koren, Samantha

Slapnik, Alicia Thompson

Staff: Karen Riordan, Diana Greene, Cindy Gettig, Jimmy Gray, Scott Schult, Randy McKeel,

Bob Harris and Diane Charno

Call to Order / Approval of Minutes

Matt Klugman, Chairman, called the meeting to order at 10:03 a.m.

The September 17, 2019, meeting minutes were reviewed. Richard Singleton made a motion to approve the minutes as presented. Steve Mays seconded the motion, which passed upon a unanimous vote.

Division Summaries

Financial:

John Rowe reviewed the consolidated financials and statement of activities for the period ending September 2019.

Business Development:

Monty Morrow presented 6 new member investors for approval. Upon a motion made by Richard Singleton and seconded by Ryan Moore, all 6 new members were unanimously approved.

Marketing:

Steve Mays reported for the marketing division. No items requiring action were presented.

Advocacy:

Richard Singleton reported for the Advocacy Council, wherein he presented the 2020 Legislative Priorities. Upon a motion made by Richard Singleton and seconded by Radha Herring, the full list of 2020 Legislative Priorities was unanimously approved.

Nominating Task Force

Carla Schuessler reported for the Nominating Task Force. An E-Vote was taken on October 9, to appoint Theresa Koran to the vacant Board seat for 2020. Ryan Moore made a motion to ratify the E-Vote appointing Theresa Koran as a member of the 2020 Board of Directors. Seconded by Richard Singleton, the motion passed upon a unanimous vote.

CEO Report

Karen Riordan presented the agreement executed with LUCKIE & Company for data and analytical consulting services. Ryan Moore made a motion to approve the agreement with LUCKIE & Company. Seconded by Richard Singleton, the motion passed upon a unanimous vote.

<u>Adjourn</u>

There being no further business to bring before the Board, the meeting was adjourned at 11:10 a.m.

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